



## Business & Community e-Newsletter

Your local source for business & community information, news and events

Friday, January 13, 2012

[www.stmarysmd.com/decd](http://www.stmarysmd.com/decd)

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For a complete list of Events, go to [Events at a Glance calendar at the end of this e-Newsletter](#).

For Archived Business e-Newsletters, [click here](#).

Sign up for the [St. Mary's Travel & Tourism e-Newsletter](#), [click here](#).

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### BUSINESS & COMMUNITY NEWS AND INFORMATION:

#### Message from the Director – Staying Personally Connected

I had the good fortune to be in Annapolis yesterday for an annual meeting of the Maryland Economic Development Association (MEDA). If you visit their site at [www.medamd.com](http://www.medamd.com) you'll see that Laura Boonchaisri, who publishes this e-newsletter, is now a MEDA member. The takeaway here is the importance of being connected in this day and age. We hope this e-newsletter and our increasing use of social media helps us all better stay connected. At the same time, impersonal connections via keystrokes aren't enough. We are reminded of this by a great post by guest blogger, Graham Harlowe on NAWCAD Commander's RDML Randy Mahr's blog at [www.navair.navy.mil/nawcad/index.cfm?fuseaction=home.blog\\_post\\_detail&blog\\_post\\_id=63](http://www.navair.navy.mil/nawcad/index.cfm?fuseaction=home.blog_post_detail&blog_post_id=63). When you can, always pick up the phone.

Staying connected, Bob  
Director, Department of Economic & Community Development  
[Bob.Schaller@stmarysmd.com](mailto:Bob.Schaller@stmarysmd.com), 301-475-4200 ext.1406

### **T. N. Bowes Heating & Air Conditioning, Inc. Partnering with St. Mary's County's Building Trades Foundation**

T. N. Bowes Heating & Air Conditioning, Inc. is partnering with St. Mary's County's Building Trades Foundation at the James C. Forrest Career Center, Leonardtown, Maryland with their venture to build a 2600 square foot Cape Cod style house in Madel Manor. Currently, the house is under roof and ready for rough-in HVAC, plumbing, and electric. T. N. Bowes Heating & Air Conditioning, Inc. donating HVAC supervisory oversight, duct fabrication materials and assistance, line set materials and more. They will ensure that the students properly install the heating and air conditioning with professional quality workmanship.

The St. Mary's County Building Trades Foundation, Inc., a registered 501(3)c non-profit corporation, is independent of the St. Mary's County Public School system. The Foundation does not receive any funding or grants from government sources. The Foundation (under the direction of president, James P. Bacot, President) provided the land for the house currently under construction and obtained a construction loan from the Cedar Point Federal Credit Union. Their goal is to provide the Forrest Career Center students the opportunity to build a house in its entirety within a single school year. The efforts of the Trades Foundation will provide students who are possibly not bound for college career training in a real world construction environment, complete with budgets and deadlines.

### **Listings Invited for New Regional 'Meats and Seafood' Guide**

The Southern Maryland Agricultural Development Commission (SMADC) is developing a new targeted mini-directory to help consumers and buyers find Southern Maryland's locally produced meats, seafood and aquaculture.

The So. Maryland, So Good Meats and Seafood Guide, which will be distributed free to the general public, is the latest in a suite of directories published by SMADC that feature products and services genuinely raised or produced from Southern Maryland's farms and waterways.

Meat and seafood producers who are seeking contacts with consumers and buyers, are invited to submit their business and product information for publication. Brokers, wholesalers and retail venues that sell Southern Maryland meats and seafood are also invited to submit their information, as are vendors for aquaculture and aquaculture supplies. There is no charge to be included in the guide; however, advertising opportunities are available.

To be eligible for listing, meat and seafood producers must be based in one of the five Southern Maryland counties (Anne Arundel, Calvert, Charles, Prince George's, St. Mary's) and raise and sell their own product, and or buy and sell and portion of their product from other producers raising or harvesting in one of the five Southern Maryland counties.

Producers that feel they meet the guide criteria may submit an application by **Friday, January 20**. Applications and advertising information can be downloaded at [www.smadc.com](http://www.smadc.com) or call SMADC staff at 301-274-1922 ext. 1.

The Southern Maryland Agricultural Development Commission (SMADC) was established to promote diverse, market-driven agricultural enterprises, which coupled with agricultural land preservation, will preserve Southern Maryland's environmental resources and rural character while keeping the region's farmland productive and the agricultural economy vibrant. To learn more about additional programs and resources, contact SMADC, P. O. Box 745, Hughesville, MD 20637; phone: 301-274-1922; fax: 301-274-1924; email [cbergmark@smadc.com](mailto:cbergmark@smadc.com); or visit [www.smadc.com](http://www.smadc.com).

### **12th Annual Leading Edge Awards Nominations Request**

Nominations are requested for the Twelfth Annual Leading Edge Awards, A Decade of Leadership Excellence, to be held on **Wednesday, June 13** from 6:00 p.m. to 9:30 p.m. at the Greater Waldorf Jaycees, Community Center, Waldorf. Nominate your business leader for CEO of the year by February 15 using the nomination form and criteria found at [www.corporatecenter.csmd.edu](http://www.corporatecenter.csmd.edu).

For more information, call 301-934-7585 or email [joycee@csmd.edu](mailto:joycee@csmd.edu).

### **St. Mary's County Government Vacancy Announcements**

Several exciting job opportunities are available at St. Mary's County Government! Please go to the website at [www.stmarysmd.com/hro/vacancies.asp](http://www.stmarysmd.com/hro/vacancies.asp) for detailed job descriptions. Applications & job descriptions are available from Department of Human Resources, Governmental Center (Potomac Building, 23115 Leonard Hall Drive, Leonardtown), or email [smchr@stmarysmd.com](mailto:smchr@stmarysmd.com). You can call 301-475-4200 ext.1100, or Jobs Line 301-475-4200 ext.1109.

#### **Deputy Director, Land Use & Growth Management**

\$65,728 - \$75,504 (B.O.E.) + Fringe Benefits

#### **Director, Recreation and Parks (Contract)**

\$90,000 - \$105,000 (B.O.E.) + Fringe Benefits

#### **Senior Buyer, Department of Finance**

\$46,134 - \$51,896 (BOE) + Fringe Benefits

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### **UPCOMING EVENTS:**

#### **3rd Annual Southern Maryland Jeopardy Tournament – January 13**

The 3rd Annual Southern Maryland Jeopardy Tournament will be held **Friday, January 13** starting at 6:00 p.m. in the Great Mills High School auditorium. Local businesses are encouraged to sponsor one or more of their employees to enter the tournament for a tax deductible registration fee starting at \$100. Admission for spectators is only \$5.

Proceeds from the Tournament will benefit the Great Mills High School Engineering Club and will be used to send 24 students to the 2012 International Botball Robotics Tournament to be held in July. For more information, contact Allen Skinner at [caskinner@smcps.org](mailto:caskinner@smcps.org).

#### **Community Oyster Scald at Thompson's Corner Café – January 15**

The public is invited to the Community Oyster Scald at Thompson's Corner Café (41565 Park Ave, Leonardtown) **on Sunday, January 15** from 2:00 p.m. until 6:00 p.m. Come to Unify to Unity. There will be family fun, music, and NFL games will be televised. For more information call 301-997-1260 or 240-431-2122.

#### **Journey Back to Destiny Community Bus Trip – January 16**

Calling for the youth and seniors of St. Mary's County community to come on a bus trip to the MLK Memorial in Washington D.C. on **Monday, January 16**. The bus will depart from St. Mary's College MLK Prayer Breakfast at 11:00 a.m. and will return by 4:00 p.m. You can sponsor a bus seat for \$25, which includes breakfast and lunch.

To reserve a seat or for more information, contact 240-431-2112.

#### **Women's Business Roundtable – January 20**

The Women's Business Roundtable is an open forum where women business owners and women in the workplace network and learn from each other. To help you put your best foot forward, the topic for the upcoming Women's Business Roundtable is "Business Confidence-Inside and Out" on **Friday**,

**January 20** from 6:00 p.m. until 8:00 p.m. at Lexington Park Branch Library (21677 FDR Blvd, Lexington Park). The fee is \$20 per person.

Register now! Catering compliments of Chesapeake Cuisine ([www.chesapeakecuisine.net](http://www.chesapeakecuisine.net))

Contact Linda Craven at 301-866-1923, [Lindacr@csm.edu](mailto:Lindacr@csm.edu) or Lynda McDonald at 301-934-7583 for more information.

### **Annual Business Meeting for the Unified Committee for Afro-American Contributions (UCAC) – January 21**

The Unified Committee for Afro-American Contributions (UCAC) will hold its Annual Business Meeting and Dr. Martin Luther King, Jr. Remembrance on **Saturday, January 21** from 1:00 to 3:00 p.m. at the Loeffler Center (21905 Chancellor's Run Road, at the Chancellor's Run Regional Park in Great Mills). The event is free and open to the public. UCAC's mission is to increase understanding of and foster African American contributions to the history and development of St. Mary's County.

The business meeting will include elections and committee reports on the work that UCAC is doing in the community. The meeting will start at 1:00 and light hors d'oeuvres will be served. Immediately following the meeting there will be a special presentation by Joan Wise on the genealogical research she is doing on the Barnes Family who owned Tudor Hall. Joan is a volunteer at the St. Mary's County Historical Society who is researching the Barnes family's history connection to William Barnes former slave and Civil War Medal of Honor recipient from St. Mary's County who served with the United States Colored Troops.

In Addition to the Annual Juneteenth Celebrations, UCAC has initiated a major project in partnership with the Sons of Union Veterans of the Civil War to erect in St. Mary's County, a memorial monument to honor United States Colored Troops (USCT) from St. Mary's County who fought for freedom during the Civil War. It will recognize Congressional Medal of Honor recipients and all Union soldiers and sailors who served during the Civil War. St. Mary's County produced three Civil War Congressional Medal of Honor recipients; Two were USCT's, Pvt. William H. Barnes and Sgt. James H. Harris. Both men were cited for their gallantry in the Battle of Chaffin's Farm, Virginia, also known as New Market Heights. This battle was fought September 29-30 in 1864. The third, Joseph B. Hayden of St. Mary's County, a white Civil War sailor in the United States Navy, earned the Medal of Honor for his bravery on board the U.S.S. Ticonderoga, as quartermaster in charge of steering the ship into action, during attacks on Fort Fisher, 13 to 15 January 1865.

The monument is on track to be installed in the spring of 2012 in John G. Lancaster Park and the dedication of the monument is being planned as the highlight of the Juneteenth Celebration on June 16, prior to the opening for the Annual Juneteenth Celebration. Fundraising for the USCT Monument is ongoing and donations are needed to support the dedication and would be greatly appreciated.

For additional information contact Nathaniel Scroggins at 240-538-5681 or e-mail [info@ucaconline.org](mailto:info@ucaconline.org).

### **Patuxent River Job Fair – January 24**

The public is invited to attend the JobZone Patuxent River Job Fair on **Tuesday, January 24** from 3:00 p.m. to 7:00 p.m. at the Patuxent River Naval Air Museum (next to Gate 1, 22156 Three Notch Road, Lexington Park). Space is limited at the Museum, and registration is open until maximized! Contact JobZone for more information at 434-263-5102 or 540-226-1473, or email [Janet.Giles@JobZoneOnline.com](mailto:Janet.Giles@JobZoneOnline.com)

### **Young Professionals Initiative of St. Mary's County to host Game Night at La Tabella Ristorante Italiano – January 26**

The Young Professionals Initiative of St. Mary's County (YPI-SMC) will host a Game Night on **Thursday, January 26** from 6:00 p.m. to 9:00 p.m. Young professionals living or working in St. Mary's County are invited to come enjoy games, fun and food with other young professionals. If you are not a

member of YPI, this is a great and informal way to learn more about the organization and meet new people.

The cost is FREE for YPI Members and \$5 for non-members. Appetizers will be provided by Sabre Systems. Please RSVP to [missellington@gmail.com](mailto:missellington@gmail.com) or on Facebook.

The event will be held at La Tabella Ristorante Italiano (23154 Wetstone Lane California). The Young Professionals Initiative of St. Mary's County is a group dedicated to attracting and retaining young professionals in Southern Maryland. YPI-SMC hosts social and community events in the interest of young professionals.

### **Appraiser Fair at St. Clement's Island Museum – January 28**

What are your precious heirlooms worth? The St. Mary's County Museum Division will present an Appraiser Fair at the St. Clement's Island Museum on **Saturday, January 28** from 10:00 a.m. to 3:00 p.m. It's almost like the Antique Road Show!

Expert appraisers will represent the following categories: fine arts, jewelry, dolls, and U.S. coins. The fine arts category encompasses a broad spectrum of items to include ceramics, pottery, glassware, artwork/paintings, music boxes, and curiosity items. Items in this category are limited to two items per person at a fee of \$5 per item. Other category fees are \$5 for the first two items and \$10 per item thereafter. (Ten U.S. Coins will be evaluated per \$5 fee.)

It is asked that only items which can be hand-carried be brought to the fair. Space is limited and items will be viewed on a first come, first served basis. Appraisals are not certified however one can make arrangements for a certified appraisal at a later date and time. A representative from the Washington Conservation Guild will also be on hand to offer advice on how to preserve and store your precious heirlooms, photographs, newspapers, antique items, etc. Proper storage and conservation will extend the life and value of your items and heirlooms!

For directions or for more information, call the St. Clement's Island Museum at 301-769-2222 or log onto [www.stmarysmd.com/recreate/museums](http://www.stmarysmd.com/recreate/museums). The St. Clement's Island Museum is managed by the Museum Division of St. Mary's County Department of Recreation and Parks and the Board of County Commissioners for St. Mary's County

### **2nd Saturday Series at Sotterley – February 11, March 10, and April 14**

Sotterley Plantation is pleased to announce the beginning of something new in 2012 - the 2nd Saturday Series. The first four months of the year, the public will have the opportunity to experience four distinct aspects of this plantation's past, present, and plans for the future.

"To Live Enslaved" will be held on **Saturday, February 11** at 1:00 p.m. and 3:00 p.m. Slavery was a part of Sotterley's history from the turn of the 18th century and lasted for over 160 years. Hear the voices and visit the places where African Americans lived and labored. Advanced reservations only. \$15 per person. Limited to 20 people per session. Ages 13 & up. Outdoor walking required. Purchase tickets online: [www.sotterley.org](http://www.sotterley.org). (Snow date: February 25)

"Women of Sotterley" will be held **Saturday, March 10** at 1:00 p.m. and 3:00 p.m. Discover the women of Sotterley. Whether it was the mistress of the house, the farm manager's wife, the heiress, or the enslaved servants, the women of Sotterley were fascinating people who lived extraordinary lives. Advanced reservations only. \$15 per person. Limited to 20 people per tour. Walking required. Purchase tickets online: [www.sotterley.org](http://www.sotterley.org).

"From the Ground Up" will be held **Saturday, April 14** 1:00 and 3:00 p.m. From the basement to the attic of Sotterley's 1703 Plantation House there are numerous nooks and crannies rarely seen by most people. Presented by Sotterley's Restoration Manager, this exclusive tour will reveal how the structure was built and what the various spaces tell us about the over 300 year history. Advanced reservations

only. \$15 per person. Limited to 16 people per tour. Indoor and outdoor walking required. Purchase tickets online: [www.sotterley.org](http://www.sotterley.org).

## EVENTS AT A GLANCE:

Includes upcoming events featured this week and in previous Business & Community e-Newsletters.

Date	Time	Event Name
Second Wednesday of every month	6:30 p.m. – 8:00 p.m.	Lexington Park Business Community Association meets on the second Wednesday of each month from 6:30 to 8:00 p.m. at the Bay District Social Hall.
Second Friday of every month	8:30 a.m.	All Leonardtown Businesses are invited to attend the monthly Leonardtown Business Association (LBA) meetings. For more information, and to join the LBA, please visit <a href="http://www.thelba.org">www.thelba.org</a> or call Dan Norris at 301-475-9300 or email <a href="mailto:dnorris@drnenvrionmentalsolutions.com">dnorris@drnenvrionmentalsolutions.com</a> .
First Wednesday of every month	7:30 a.m.	The U.S. Green Building Council, Southern Maryland Branch meets for a Green Building Networking Meeting at the Southern Maryland Higher Education Center. This event is free and open to the public. Look on Facebook at 'US Green Building Council, Southern MD Branch'
January 13 <b>New</b>	6:00 p.m.	The 3rd Annual Southern Maryland Jeopardy Tournament will be held in the Great Mills High School auditorium. Local businesses are encouraged to sponsor one or more of their employees to enter the tournament for a tax deductible registration fee starting at \$100. Admission for spectators is only \$5. Proceeds from the Tournament will benefit the Great Mills High School Engineering Club and will be used to send 24 students to the 2012 International Botball Robotics Tournament to be held in July. For more information, contact Allen Skinner at <a href="mailto:caskinner@smcps.org">caskinner@smcps.org</a> .
January 13 – 15		In conjunction with the Maryland Community Theatre Festival Association, The Newtowne Players are pleased to host the 27th annual weekend festival of one-act plays, showcasing community theater groups from around the state. Attendees have the chance to see 11 plays in four sessions (Friday, January 13 at 8:00 p.m.; Saturday, January 14 at 9:30 a.m., 2:00 p.m. and 8:00 p.m.). All performances will be held at Three Notch Theatre on 21744 South Coral Drive in Lexington Park. Individual session passes cost \$15, while a Festival Super-pass for all 4 sessions' costs \$45. Tickets are available at the door by cash or check only. Advance purchase of passes by charge account only is available online at <a href="http://www.newtowneplayers.org">www.newtowneplayers.org</a> . For more information, please call 301-737-5447 or visit <a href="http://www.newtowneplayers.org">www.newtowneplayers.org</a> or <a href="http://www.mctfa.org">www.mctfa.org</a> .
January 14		Sotterley Plantation is pleased to announce the beginning of something new in 2012 - the 2nd Saturday Series. The first four months of the year, the public will have the opportunity to experience four distinct aspects of this plantation's past, present, and plans for the future. "BACKSTAIRS/UPSTAIRS" will be at 1:00 p.m. and 3:00 p.m. Go behind the scenes at Sotterley. Become an insider and enter places you won't see on a regular tour. See the kitchen and travel up the back staircase to view private chambers and undisplayed collections in the 1703 Plantation House. Learn what it takes to operate and support a museum. Advanced reservations only. \$15 per person. Limited to 16 people per tour. Indoor and outdoor walking required. Call 301-373-2280 for reservations. (Snow date: 1/28/12).

January 15 <b>New</b>	2:00 p.m. – 6:00 p.m.	The public is invited to the Community Oyster Scald at Thompson's Corner Café (41565 Park Ave, Leonardtown). Come to Unify to Unity. There will be family fun, music, and NFL games will be televised. For more information call 301-997-1260 or 240-431-2122.
January 16	8:00 a.m.	The public is invited to the 8 <sup>th</sup> Annual Southern Maryland Martin Luther King, Jr. Prayer Breakfast to be held at St. Mary's College of Maryland, J. Frank Raley Great Room in the Campus Center. A full breakfast service (\$8.50 per person) will begin at 6:00 a.m., and the program will begin at 8:00 a.m.
January 16 <b>New</b>	11:00 a.m. – 4:00 p.m.	Calling for the youth and seniors of St. Mary's County community to come on a bus trip to the MLK Memorial in Washington D.C. The bus will depart from St. Mary's College MLK Prayer Breakfast. You can sponsor a bus seat for \$25, which includes breakfast and lunch. To reserve a seat or for more information, contact 240-431-2112.
January 18	11:30 a.m. – 1:00 p.m.	The Human Resources Association of Southern Maryland (HRASM) will meet at the Hampton Inn (3750 Crain Highway, Waldorf) to learn how to minimize worker's compensation costs through safety programs. HR professionals must lead the way to ensure that their workforce is a safe environment for its employees so that worker's compensation costs are minimized. The meeting is open to anyone with an interest in Human Resources issues. The cost is \$16 for members and \$21 for nonmembers, which includes lunch. Deadline for registering is Friday, January 13. To register, go to: <a href="http://hrasmonline.shrm.org/">http://hrasmonline.shrm.org/</a> . Once registered, payment is required if a cancellation is made after the deadline date. This seminar is currently pending approval of HRCI credit hours toward PHR, SPHR, and GPHR recertification. More information about HRASM can be found at <a href="http://hrasmonline.shrm.org">http://hrasmonline.shrm.org</a> .
January 20 <b>New</b>	6:00 p.m. – 8:00 p.m.	The Women's Business Roundtable is an open forum where women business owners and women in the workplace network and learn from each other. To help you put your best foot forward, the topic for the upcoming Women's Business Roundtable is "Business Confidence-Inside and Out" at Lexington Park Branch Library (21677 FDR Blvd, Lexington Park). The fee is \$20 per person. Register now! Catering compliments of Chesapeake Cuisine ( <a href="http://www.chesapeakecuisine.net">www.chesapeakecuisine.net</a> ) Contact Linda Craven at 301-866-1923, <a href="mailto:Lindacr@csmc.edu">Lindacr@csmc.edu</a> or Lynda McDonald at 301-934-7583 for more information.
January 21 <b>New</b>	1:00 p.m. – 3:00 p.m.	The Unified Committee for Afro-American Contributions (UCAC) will hold its Annual Business Meeting and Dr. Martin Luther King, Jr. Remembrance at the Loeffler Center (21905 Chancellor's Run Road, at the Chancellor's Run Regional Park in Great Mills). The event is free and open to the public. The business meeting will include elections and committee reports on the work that UCAC is doing in the community. Light hors d'oeuvres will be served. Fundraising for the USCT Monument is ongoing and donations are needed to support the dedication and would be greatly appreciated. For additional information contact Nathaniel Scroggins at 240-538-5681 or e-mail <a href="mailto:info@ucaonline.org">info@ucaonline.org</a> .
January 24	9:00 a.m. – 5:00 p.m.	Mid-level and senior project or program managers in the defense contractor environment are invited to come to the Advanced Conflict Management Skills for Managers workshop from 9:00 a.m. until 5:00 p.m. at the Southern Maryland Higher Education Center. Registration will begin at 8:30 a.m. To register, call 301-475-9118 or visit <a href="http://www.st-marys-mediation.org">www.st-marys-mediation.org</a> . The cost is \$350 and includes materials and lunch. Please make checks payable to the Community Mediation Center of St. Mary's County (CMCSMC). Limited enrollment. Payment must be received by January 10. Call for availability after that date.
January 24 <b>New</b>	3:00 p.m. – 7:00 p.m.	The public is invited to attend the JobZone Patuxent River Job Fair at the Patuxent River Naval Air Museum (next to Gate 1, 22156 Three Notch Road, Lexington Park). Space is limited at the Museum, and registration is open until maximized! Contact JobZone for more information at 434-263-5102 or 540-226-1473, or email <a href="mailto:Janet.Giles@JobZoneOnline.com">Janet.Giles@JobZoneOnline.com</a>

<p>January 26</p> <p><b>New</b></p>	<p>6:00 p.m. - 9:00 p.m.</p>	<p>The Young Professionals Initiative of St. Mary's County (YPI-SMC) will host a Game. Young professionals living or working in St. Mary's County are invited to come enjoy games, fun and food with other young professionals. If you are not a member of YPI, this is a great and informal way to learn more about the organization and meet new people. The cost is FREE for YPI Members and \$5 for non-members. Appetizers will be provided by Sabre Systems. Please RSVP to <a href="mailto:missellington@gmail.com">missellington@gmail.com</a> or on Facebook. The event will be held at La Tabella Ristorante Italiano (23154 Wetstone Lane California).</p>
<p>January 28</p> <p><b>New</b></p>	<p>10:00 a.m. – 3:00 p.m.</p>	<p>The St. Mary's County Museum Division will present an Appraiser Fair at the St. Clement's Island Museum. Expert appraisers will represent the following categories: fine arts, jewelry, dolls, and U.S. coins. The fine arts category encompasses a broad spectrum of items to include ceramics, pottery, glassware, artwork/paintings, music boxes, and curiosity items. Items in this category are limited to two items per person at a fee of \$5 per item. Other category fees are \$5 for the first two items and \$10 per item thereafter. (Ten U.S. Coins will be evaluated per \$5 fee.) It is asked that only items which can be hand-carried be brought to the fair. Space is limited and items will be viewed on a first come, first served basis. For directions or for more information, call the St. Clement's Island Museum at 301-769-2222 or log onto <a href="http://www.stmarysmd.com/recreate/museums">www.stmarysmd.com/recreate/museums</a>.</p>
<p>January 31 – February 1</p>		<p>Registration is open for the Airborne Networking Symposium, to be held at the Holiday Inn, Solomons (155 Holiday Drive). The goal of this symposium is to help members of the broader community (government, industry, and academia) better understand the issues and opportunities of Airborne Networking and to see where they can engage to help make a difference. To register, please visit <a href="http://www.somd-afcea.org">www.somd-afcea.org</a>. For more information please contact Dottie Simeona at 301-862-7072.</p>
<p>February 11, March 10, April 14</p> <p><b>New</b></p>	<p>1:00 p.m. &amp; 3:00 p.m.</p>	<p>Sotterley Plantation is pleased to announce the beginning of something new in 2012 - the 2nd Saturday Series.</p> <p>"To Live Enslaved" will be held on Saturday, February 11. Slavery was a part of Sotterley's history from the turn of the 18th century and lasted for over 160 years. Hear the voices and visit the places where African Americans lived and labored. Advanced reservations only. \$15 per person. Limited to 20 people per session. Ages 13 &amp; up. Outdoor walking required. Purchase tickets online: <a href="http://www.sotterley.org">www.sotterley.org</a>. (Snow date: February 25)</p> <p>"Women of Sotterley" will be held Saturday, March 10. Discover the women of Sotterley. Whether it was the mistress of the house, the farm manager's wife, the heiress, or the enslaved servants, the women of Sotterley were fascinating people who lived extraordinary lives. Advanced reservations only. \$15 per person. Limited to 20 people per tour. Walking required. Purchase tickets online: <a href="http://www.sotterley.org">www.sotterley.org</a>.</p> <p>"From the Ground Up" will be held Saturday, April 14. From the basement to the attic of Sotterley's 1703 Plantation House there are numerous nooks and crannies rarely seen by most people. Presented by Sotterley's Restoration Manager, this exclusive tour will reveal how the structure was built and what the various spaces tell us about the over 300 year history. Advanced reservations only. \$15 per person. Limited to 16 people per tour. Indoor and outdoor walking required. Purchase tickets online: <a href="http://www.sotterley.org">www.sotterley.org</a>.</p>
<p>February 21 – 23; April 17 – 19</p>		<p>Penn State Executive Programs, the executive education division of the Penn State Smeal College of Business, is partnering with the Southern Maryland Higher Education Center to deliver supply chain executive education programs in southern Maryland. This series is titled "Supply Chain Management and Engineering for Financial Results." Complete details and enrollment information for each of the programs is available online on the <a href="http://www.pennstate.edu/executive">Penn State Executive Programs website</a>. For additional information call SMHEC at 301-737-2500, or visit the website at <a href="http://www.smhec.org">www.smhec.org</a>.</p>



April 12, 2012		<p>22nd Annual OSDBU Procurement Conference is a national conference fostering business partnerships between the Federal Government, its prime contractors, and small, minority, service-disabled veteran-owned, veteran-owned, HUBZone, and women-owned businesses. The 2012 Conference will be held at the Walter E. Washington Convention Center in Washington D.C. For more information or to register, please visit <a href="http://www.fbcinc.com/osdbu/default.aspx">www.fbcinc.com/osdbu/default.aspx</a>. Attendee Registration questions may be directed to: George Hall, <a href="mailto:George@fbcinc.com">George@fbcinc.com</a>, 240-841-2208 or John O'Neill, <a href="mailto:john@fbcinc.com">john@fbcinc.com</a>, 240-841-2214; Exhibitor or Sponsorship Registration questions may be directed to: Bob Jeffers, <a href="mailto:bj@fbcinc.com">bj@fbcinc.com</a>, 240-841-2226; Government Registration questions may be directed to: Liz Hood, <a href="mailto:liz@fbcinc.com">liz@fbcinc.com</a>, 240-841-2227.</p>
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## ONLINE RESOURCES:

Visit the St. Mary's County Department of Economic & Community Development website, [www.stmarysmd.com/decd](http://www.stmarysmd.com/decd) for the following online resources:

**Relocation & Destination Guide 2010** – A 4-color magazine describing St. Mary's County as a great place to work, live and visit. [www.visitstmarysmd.com](http://www.visitstmarysmd.com)

**Facts & Figures** – Gain access to St. Mary's County demographic and economic data [www.stmarysmd.com/decd](http://www.stmarysmd.com/decd) and click on Data Center

**Brief Economic Facts** - <http://www.co.saint-marys.md.us/decd/documents/BriefEconomicFacts.pdf>

**Technology Handbook Online** – Search our directory of over 220 local technology firms [www.stmarysmd.com/decd](http://www.stmarysmd.com/decd) and click on Technology Handbook

**Commercial Buildings & Sites** – Review our list of available sites and office space [www.stmarysmd.com/decd](http://www.stmarysmd.com/decd) and click on Commercial Buildings & Sites

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## CONTACT US:

The St. Mary's County Business & Community e-Newsletter is provided as a free email newsletter to communicate with county businesses.

Please forward any news items or events of interest to Hans Welch, [Hans.Welch@stmarysmd.com](mailto:Hans.Welch@stmarysmd.com), and/or Laura Boonchaisri, [Laura.Boonchaisri@stmarysmd.com](mailto:Laura.Boonchaisri@stmarysmd.com)

To subscribe or unsubscribe to the e-Newsletter, please email Cheri Noffsinger at [Cheri.Noffsinger@stmarysmd.com](mailto:Cheri.Noffsinger@stmarysmd.com).

Prior editions of the St. Mary's County Business & Community e-Newsletter are available at [www.stmarysmd.com/decd](http://www.stmarysmd.com/decd) (click on Doing Business in Our County, then DECD News.)

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