



Economic Development e-Newsletter

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News and Information

St. Mary's County Government Office Closures for Thanksgiving Holiday

All St. Mary's County Government Administrative Offices will be closed Thursday, November 27 and Friday, November 28, 2014 in observance of the Thanksgiving holiday. County offices will re-open Monday, December 1.

The St. Andrews Landfill, six (6) Convenience Centers and St. Mary's Transit System (STS) will not operate Thursday, November 27 but will be open for normal business hours on Wednesday, November 26 and Friday, November 28.

All three St. Mary's County Public Library branches will close at 5:00 p.m. Wednesday, November 26, and remain closed on Thursday, November 27. The libraries will re-open Friday, November 28 for regular business hours.

All Senior Activity Centers will be closed Thursday, November 27 and Friday, November 28 with no Meals on Wheels Delivery. They will resume their normal schedule Monday, December 1.

Search Extended for New Director of Economic Development

St. Mary's County Government continues to actively seek applicants for Director of Economic Development. Review the position profile at:

www.stmarysmd.com/docs/DED-Director-Advertisement.pdf

Full vacancy announcement: www.stmarysmd.com/hro/vacancies.asp

Position is by contract and residency in St. Mary's County is required. Salary range is \$110,000 to \$120,000 (B.O.E). Excellent fringe benefits package. Candidates should submit a resume and a St. Mary's County Employment Application to St. Mary's County Government, Human Resources, P.O. Box 653, Leonardtown, MD, 20650. Phone: 301-475-4200 ext 1100; Fax 301-475-4082. Email applications to: smchr@stmarysmd.com. Closing date is **December 3, 2014**. Applications must be received in the HR Department on or before the closing date regardless of the postmark date. E.O.E.

MedStar St. Mary's Hospital Earns Highest Level of Achievement

MedStar St. Mary's Hospital recently earned the Platinum Award, the highest level of achievement of the Maryland Performance Excellence Award (MPEA), the Maryland state equivalent of the Malcolm Baldrige National Quality Award. On a national level, the prestigious Baldrige award is presented to organizations which demonstrate the highest quality in all aspects of its business.

As part of the extensive review process for the award, the MPEA Committee recently conducted an on-site visit meeting with administrators, Board members, department leaders, physicians and associates from throughout the hospital to assess MedStar St. Mary's qualities and capabilities.

Hospital leaders recently received the award at a banquet in Linthicum, where Chief Operating Officer and Chief Medical Officer, Stephen T. Michaels, MD, gave a presentation on what it takes to stay on the Baldrige journey striving to be a high reliability organization. Joan Gelrud, vice president, participated in a panel discussion with three other hospital leaders of MPEA applicants.

Volunteers Sought to Fill Vacancies on Boards, Committees and Commissions

The Commissioners of St. Mary's County is seeking citizens interested in volunteering their time to the community by serving on various Boards,

Committees, and Commissions. Descriptions of the boards and the membership application can be found on the County's website at www.co.saint-marys.md.us/voluntr/. All applications must include a resume and be submitted no later than November 28, 2014.

The following boards, committees and commissions are seeking volunteers to fill current or anticipated vacancies:

- Commission for Women
- Commission on Aging
- Commission on the Environment
- Ethics Commission
- Historic Preservation Commission
- Human Relations Commission
- Museum Division-Board of Trustees
- St. Mary's County Dept. of Recreation & Parks Property Tax Assessment Appeal Board
- Recreation and Parks Board
- Transportation Advisory Committee
- Tri-County Council
- Wicomico Shores Golf Course Advisory Board

Citizens interested in volunteering on one of the boards can download an application from the county's website or call Diane Gleissner, Coordinator at 301-475-4200, ext. 1700.

MedStar St. Mary's Hospital Vice President Selected to State Board

Governor Martin O'Malley recently appointed MedStar St. Mary's Hospital Vice President, Nursing, MaryLou Watson to serve as a member of the Planning Committee to Implement Improved Access to Sexual Assault Medical Forensic Examinations in Maryland. Last spring, O'Malley signed into law House Bill 963, establishing the Hospital's Protocol for Sexual Assault Medical Forensic Examinations and Planning Committee.

In January, MedStar St. Mary's initiated a Domestic Violence (DV) Program using

both State and private grants. The program educates and trains hospital associates to identify victims and refer them to collaborating agencies. In the first six months of the program, and through the leadership of Yvonne Dawkins, RN, trained hospital staff have identified more than 150 victims and provided information on services available to them. The program has helped to develop a system with protocols and processes that teach how to identify domestic violence, and connect the victims with resources in the community.

Watson's board appointment term runs until June 30, 2016.

Upcoming Events

Septic Professionals to Answer Questions for Homeowners at Septic Maintenance Clinic - November 22

Approximately 28,000 homes in St. Mary's County rely on septic systems. Residents living in these homes are responsible for maintaining these systems so that they function properly. Houses don't come with septic operation manuals and often homeowners don't know what they need to do. When problems arise and repairs or upgrades to systems are required, homeowners are concerned about cost and don't know whether they can trust the professional giving them an estimate.

On **Saturday, November 22**, the University of Maryland Extension and School of Public Health will offer St. Mary's County residents an opportunity to learn about their septic systems from a septic professional at a Septic Maintenance Clinic. This free 2-hour clinic is offered by the Chesapeake Water and Septic Homeowners Education project, an effort to educate homeowners on how to protect their private drinking water and maintain their well and septic systems.

Forty (40) openings are available for this program, and registration is required. The clinic takes place at the St. Mary's Agricultural Service Center, 26737 Radio Station Way in Leonardtown, from 9:30 to 11:30 am. A member of the Maryland

Onsite Waste water Professionals Association will present information about how septic systems work, what steps to take to maintain the system and what to expect from typical professional services.

Participants will receive information about cost-sharing programs that support the replacement of old systems with today's most advanced technology. Participants can also ask questions about their own systems. Interested homeowners can register to attend by going to <http://extension.umd.edu/watershed> or by calling the St. Mary's Extension office at 301-475-4482. For more information, contact Daphne Pee, Program Coordinator, at dpee@umd.edu.

Speakers Needed for Cool Careers in Cybersecurity for Girls Workshop: Southern Maryland - December 3

Dynamic and enthusiastic female presenters are needed to share with young ladies at the Cool Careers in Cybersecurity for Girls Workshop: Southern Maryland held at the Center for Business and Industry (BU) Building [rooms B1113/113E] on the College of Southern Maryland, La Plata Campus on **Wednesday, December 3** from 9:30 a.m. to 1:30 p.m.

Ladies in the field who are passionate about their career or female faculty who are zealous about getting more women into the cybersecurity field (and perhaps recruiting) are sought to share with middle school girls (about 100). More about the event can be found at www.edtechpolicy.org/cyberk12/c3workforcecareers.html

If you are interested in sharing contact Davina at dpruitt@edtechpolicy.org or call 301-503-8070.

St. Clement's Island Museum "Christmas by the Bay" - December 1 - January 4

The St. Clement's Island Museum presents a holiday exhibit theme "Christmas by the Bay." Exhibits will feature special doll collections from the Black-eyed Susan and Southern Maryland Doll Clubs. Dolls will be arranged to depict Christmas scenes and vignettes of Chesapeake coastal living in the early 20th century.

Other highlights include working miniature trains and a hands-on train set that children can operate.

The Crab Claw Museum Store will be brimming with holiday gifts and for the one who has everything. Consider a Museum Gift Membership! Don't miss the Crab Pot Christmas Trees! This is one-stop-shopping at its best! Proceeds benefit museum programs, projects, and exhibits!

Admission is \$3 for adults, \$2 for senior citizens (62 and older) and military personnel with ID, \$1.50 for students 6 to 18, and children 5 and under are free.

The museum building and grounds are handicap accessible.

Days and Times:

December 1 through 19, Wednesday through Sunday: 12:00 p.m. to 4:00 p.m. December 20 through January 4, open daily from 10:00 a.m. to 4:00 p.m. Closed Christmas Eve, Christmas Day and New Year's Day.

Presented by the Museum Division of St. Mary's County Department of Recreation and Parks and the Commissioners of St. Mary's County.

Piney Point Lighthouse, Museum & Historic Park Holiday Exhibit - December 1 - January 4

The Piney Point Lighthouse, Museum & Historic Park presents a holiday exhibit you won't want to miss during the holiday season. Military exhibits will fill the lighthouse keeper's quarters and feature the U.S. Coast Guard, U.S. Navy, War of 1812, World War II and the U. S. Civil War. The keeper's quarters are not normally open to the public so this is a chance to look inside!

The Lighthouse Lens Museum Store will be brimming with holiday gifts and for the one who has everything, consider a Museum Gift Membership! Don't miss the Crab Pot Christmas Trees! This is one-stop-shopping at its best! Proceeds benefit museum programs, projects, and exhibits!

Admission is \$7 adults, \$3.50 for senior citizens (62 and older) and military personnel with ID, and students 6 to 18, FREE for children 5 and under. Admission includes the holiday exhibit, and tour of the museum, Potomac River Maritime Exhibit and Piney Point Lighthouse tower.

The museum, maritime exhibit and grounds are handicap accessible. The keeper's quarters and lighthouse tower are not.

Days and Times:

December 1 through 19, Wednesday through Sunday: 12:00 p.m. to 4:00 p.m. December 20 through January 4, open daily from 10:00 a.m. to 4:00 p.m. Closed Christmas Eve, Christmas Day and New Year's Day.

Presented by the Museum Division of St. Mary's County Department of Recreation and Parks and the Commissioners of St. Mary's County.

Calendar of Events

Date	Time	Description
Second Wednesday of every month	6:30 p.m. – 8:00 p.m.	Lexington Park Business and Community Association meets on the second Wednesday of each month from 6:30 to 8:00 p.m. at the Bay District Volunteer Fire Department Social Hall.
Second Friday of every month	8:30 a.m.	All Leonardtown Businesses are invited to attend the monthly Leonardtown Business Association (LBA) meetings. For more information and to join the LBA, please visit www.thelba.org or call Dan Norris at 240-538-5221 or email dan.norris0707@gmail.com .
First	7:30	The U.S. Green Building Council, Southern Maryland Branch meets for a

Wednesday of every month	a.m.	Green Building Networking Meeting at the Southern Maryland Higher Education Center. This event is free and open to the public. Look on Facebook at 'US Green Building Council, Southern MD Branch'
Thursdays	8:00 a.m. – 9:30 a.m.	BNI (Business Networking International) Chapters meet for the sole purpose of getting to know each other and each other's company better in order to help each other grow business through warm referrals. Free to visit, No fee except your meal if you choose to eat. Please contact Jerry Schwartz for more information at 410-365-8529 or jerry@bnimaryland.com . BNI Leonardtown will meet at Ye Old Towne Cafe (Washington Street, Leonardtown)
November		Fall is just around the corner and the Maryland Procurement Technical Assistance Program (PTAP) wants to invite you to take time out for personal development. All our webinars are free and specifically structured to provide maximum information with minimal time taken away from your busy schedules. For more information or to register go to www.eventbrite.com/o/maryland-ptap-1037349973 or contact Charina Chatman, Marketing and Training Specialist, Maryland PTAP at cchatman@umd.edu or call 410-340-7667. Find PTAP on the following social networks to stay up to date with new opportunities in your region, across the state and at the federal procurement level: www.facebook.com/MarylandPtap , twitter: @MDPTAP, https://twitter.com/MDPTAP , and LinkedIn Discussion Group www.linkedin.com/groups?ome=&gid=6753083&trk=anet_ug_hm
November 18		The Greenwell Foundation and the CSM Veterans Organization will hold three screenings of the award-winning film "RIDING MY WAY BACK" - a story of a veteran, a horse, and hope. The new award-winning, short documentary about the powerful healing of therapeutic riding for a veteran with Post Traumatic Stress Disorder and Traumatic Brain Injury will be shown at CSM Prince Frederick campus on Tuesday, November 18 at 6:00 p.m. (115 J.W. Williams Road Prince Frederick). For more information on RIDING MY WAY BACK please visit www.ridingmywayback.com .
November 18	11:30 a.m. – 1:00 p.m.	The National Contract Management Association (NCMA), Chesapeake Bay Chapter presents Cost Realism: The Trouble with Low Cost and Inconsistencies, presented by Mr. R. DeWitt Smith at the River's Edge (46870 Tate Road, Patuxent River.) Registration is available online at www.eventbrite.com/e/cost-realism-the-trouble-with-low-costand-inconsistencies-with-mr-r-dewitt-smith-tickets-13214654387 . Do you

		<p>have a specific question you would like Mr. Smith to address? If so, please email ncmachesaapeakebay@gmail.com with the subject 'Question(s) for Mr. Smith', and your questions will be forwarded to him before the seminar. The cost is \$27.50 for NCMA members, \$33.50 for non-members and \$40 at the door. A buffet style lunch is included.</p>
November 18		<p>A job fair will be held at the Bay District Volunteer Fire Department Social Hall (46900 S. Shangri-La Drive, Lexington Park.) These events are held four times per year (January, April, August, and November) and marketed heavily to the Patuxent River community and supported by the Fleet and Family Support Center. All transitioning military and family members are encouraged to participate. These events bring consistently 35+ companies and 600 up to 1000 attendees. For more information for attendees or prospective companies, please contact Janet Giles at 434-263-5102 or 540-226-1473, or email Janet.Giles@JobZoneOnline.com.</p>
November 19	4:00 p.m.	<p>The St. Mary's County Board of Library Trustees is pleased to announce the library's collection of local newspapers, previously available on microfilm at the Lexington Park Library, has been digitized and is now available to the public on any computer at the St. Mary's County Libraries or St. Mary's College Library. A "Microfilm Cutting" Reception will be held at the Lexington Park Library to introduce and recognize the partners. A demonstration of the product is planned. For more information, contact Kathleen Reif, Director at 301-475-2846 ext. 1013 or kreif@stmalib.org.</p>
November 19	5:30 p.m. – 7:00 p.m.	<p>The College of Southern Maryland (CSM), Leonardtown Campus will host Business After Hours in Building A, Auditorium at the Leonardtown Campus (22950 Hollywood Road, Leonardtown). The event will highlight the new Mechatronics Technology Robotics Certificate offered through CSM which provides an education in the concepts and applications of robotics technology. In honor of the new certificate, there will be a robotics demonstration in the Wellness and Aquatics Center. Please RSVP to the Chamber office by November 14 at 301-737-3001 or info@smcchamber.com.</p>
November 19	7:00 a.m. – 4:00 p.m.	<p>The Human Resources Association of Southern Maryland (HRASM) is presenting Southern Maryland's fourth all-day conference at the Holiday Inn Solomons - Conference Center & Marina, 155 Holiday Drive, Solomons. The conference will feature a keynote speaker and four breakout sessions with eight topics from which to choose. Thirteen facilitators with varied backgrounds will speak on today's emerging HR issues including working to be well, HR metrics and organizational</p>

		<p>success, communication & culture, strategic succession planning, change management, FLSA, strengths based leadership, affirmative action and ethical practice in HR. The meeting is open to anyone with an interest in Human Resources issues. The cost is \$75 for members and \$100 for non-members, which includes both continental breakfast and lunch.</p> <p>Registration opens at 7:00 a.m. and the conference begins at 8:00 a.m. To register, please go to: http://hrasmonline.shrm.org by November 14.</p> <p>Once registered, payment is required if a cancellation is made after the deadline date. More information about HRASM can be found at http://hrasmonline.shrm.org.</p>
<p>November 22 NEW</p>	<p>9:30 a.m. – 11:30 a.m.</p>	<p>University of Maryland Extension and School of Public Health will offer St. Mary's County residents an opportunity to learn about their septic systems from a septic professional at a Septic Maintenance Clinic. This free 2-hour clinic is offered by the Chesapeake Water and Septic Homeowners Education project, an effort to educate homeowners on how to protect their private drinking water and maintain their well and septic systems. Forty (40) openings are available for this program, and registration is required. The clinic takes place at the St. Mary's Agricultural Service Center, 26737 Radio Station Way in Leonardtown. A member of the Maryland Onsite Wastewater Professionals Association will present information about how septic systems work, what steps to take to maintain the system and what to expect from typical professional services. Interested homeowners can register to attend by going to http://extension.umd.edu/watershed or by calling the St. Mary's Extension office at 301-475-4482. For more information, contact Daphne Pee, Program Coordinator, at dpee@umd.edu.</p>
<p>December 1- January 4 NEW</p>		<p>The St. Clement's Island Museum presents a holiday exhibit theme "Christmas by the Bay." Exhibits will feature special doll collections from the Black-eyed Susan and Southern Maryland Doll Clubs. Dolls will be arranged to depict Christmas scenes and vignettes of Chesapeake coastal living in the early 20th century. Admission is \$3 for adults, \$2 for senior citizens (62 and older) and military personnel with ID, \$1.50 for students 6 to 18, and children 5 and under are free. The museum building and grounds are handicap accessible. Days and Times: December 1 through 19, Wednesday through Sunday: 12:00 p.m. to 4:00 p.m. December 20 through January 4, open daily from 10:00 a.m. to 4:00 p.m. Closed Christmas Eve, Christmas Day and New Year's Day.</p>
<p>December 1</p>		<p>The Piney Point Lighthouse, Museum & Historic Park presents a holiday</p>

<p>– January 4 NEW</p>		<p>exhibit you won't want to miss during the holiday season. Military exhibits will fill the lighthouse keeper's quarters and feature the U.S. Coast Guard, U.S. Navy, War of 1812, World War II and the U. S. Civil War. The keeper's quarters are not normally open to the public so this is a chance to look inside!</p> <p>Admission is \$7 adults, \$3.50 for senior citizens (62 and older) and military personnel with ID, and students 6 to 18, FREE for children 5 and under. Admission includes the holiday exhibit, and tour of the museum, Potomac River Maritime Exhibit and Piney Point Lighthouse tower. The museum, maritime exhibit and grounds are handicap accessible. The keeper's quarters and lighthouse tower are not. Days and Times:December 1 through 19, Wednesday through Sunday: 12:00 p.m. to 4:00 p.m. December 20 through January 4, open daily from 10:00 a.m. to 4:00 p.m. Closed Christmas Eve, Christmas Day and New Year's Day.</p>
<p>December 3</p>	<p>9: 30 a.m. – 1:30 p.m.</p>	<p>Dynamic and enthusiastic female presenters are needed to share with young ladies at the Cool Careers in Cybersecurity for Girls Workshop: Southern Maryland held at the Center for Business and Industry (BU) Building [rooms BI113/113E] on the College of Southern Maryland, La Plata Campus. More about the event can be found at www.edtechpolicy.org/cyberk12/c3workforcecareers.html. If you are interested in sharing contact Davina at dp Pruitt@edtechpolicy.org or call 301-503-8070.</p>
<p>December 4</p>	<p>5:00 p.m. – 7:00 p.m.</p>	<p>The Patuxent Partnership and The Association of Naval Aviation's Squadron #18 invite members, the business community, base personnel and the public to a "MQ-4C Triton: Naval Aviation's Unmanned Maritime Solution" panel and reception at the Patuxent River Naval Air Museum (PRNAM), 22156 Three Notch Road., Lexington Park. Dress is Business Casual/Military uniform of the day. The cost is \$10 per person must, and must be received by 12:00 p.m. on Tuesday, December 2 by credit card (VI/MC) on this site or by cash or check delivered or mailed to The Patuxent Partnership, 22335 Exploration Drive, Suite 1035, Lexington Park, MD 20653. Online advance registrations, without received payment by December 2, will be \$15. Registrations received at the door will be \$15. Register online at http://paxpartnership.org/index.cfm?action=CL2&Entry=1450.</p>
<p>December 5, 11, 12, 18 – 20</p>		<p>Celebrate the season at Sotterley Plantation, all within Sotterley's 300 year-old Plantation House decorated in different historical periods for the holidays. Experience Sotterley's 2014 interactive living history tour,</p>

		Common Lives, Shared Sentiments. The Sotterley Christmas Traditions by Candlelight tours will be held every 15 minutes from 6:30 p.m. to 9:00 p.m. Advance reservations are required. No walk-ins. The admission is \$15 per person. Purchase tickets online at www.sotterley.org .
December 13	10:00 a.m. – 4:00 p.m.	It's time to kick-off your Christmas season at Sotterley's Family Plantation Christmas. Begin the day with Breakfast with Santa! Two seatings are available: 8:00 a.m. to 9:00 a.m. and 9:00 a.m. to 10:00 a.m. This fun and fabulous part of the event requires advanced reservations and it books up fast, so don't delay. Purchase your tickets online today at www.sotterley.org . The cost of Breakfast with Santa is \$15 per person (which includes general admission for the day's events.) For the rest of the day's magical festivities, you won't need a reservation ~ just show up and pay at the gate. Visit Santa and Mrs. Claus, take a horse-drawn carriage ride, visit the animals in our petting zoo, take a pony ride, sing along with carolers, create-your-own holiday crafts, take a wagon ride, buy unique holiday gifts at the Sotterley Museum Shop while the kids are buying presents at Santa's Secret Shop, shop 'til you drop at the Elves' Mall, and purchase seasonal greens and hand-crafted items from the Sotterley Garden Guild! Fantastic Food Vendors with goodies for purchase! Make this Christmas event part of your family tradition! The cost is \$5 per person at the gate; children 2 and under FREE. Additional donation for pony rides and wagon rides.

Online Resources

Visit the St. Mary's County Department of Economic Development website, www.stmarysmd.com/ded for the following online resources:

Visitor's Guide and Information – www.visitstmarysmd.com

Facts & Figures – Gain access to St. Mary's County demographic and economic data
www.stmarysmd.com/ded/datacenter.asp

Brief Economic Facts - www.stmarysmd.com/docs/BriefEconomicFacts.pdf

Technology Handbook Online – Search our directory of over 200 local technology firms

www.stmarysmd.com/ded/handbook/index.asp

Commercial Buildings & Sites – Review our list of available sites and office space

www.stmarysmd.com/ded and click on Commercial Buildings & Sites

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